

MWALIMU COMMERCIAL BANK PLC  
PUBLICATION OF FINANCIAL STATEMENTS

Issued pursuant to regulation 7 of the Banking and Financial Institutions (Disclosures) Regulations, 2014

CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2018  
(Amounts in million shillings)

Current Quarter  
30-Jun-2018

Previous Quarter  
31-Mar-2018

A. ASSETS:		
1. Cash	319	266
2. Balances with Bank of Tanzania	783	1,047
3. Investments in government securities	4,894	5,759
4. Balances with other banks and financial institutions	332	330
5. Cheques and Items for clearing	-	-
6. Inter branch float items	-	-
7. Bills negotiated	-	-
8. Customers' liabilities for acceptances	-	-
9. Interbank loans receivables	4,950	8,500
10. Investment in other securities	-	-
11. Loans, advances and overdrafts (Net of allowance for probable losses)	15,163	13,078
12. Other assets	6,585	6,810
13. Equity investments	-	-
14. Underwriting accounts	-	-
15. Property, plant and equipment (net)	2,132	2,110
<b>16. TOTAL ASSETS</b>	<b>35,158</b>	<b>37,900</b>
<b>B. LIABILITIES:</b>		
17. Deposits from other banks and financial institutions	1,100	3,300
18. Customer deposits	7,738	6,396
19. Cash letters of credit	-	-
20. Special deposits	-	-
21. Payment orders/transfers payable	-	-
22. Bankers' cheques and drafts issued	-	-
23. Accrued taxes and expenses payable	918	1,133
24. Acceptances outstanding	-	-
25. Interbranch float items	-	206
26. Unearned income and other deferred charges	581	692
27. Other liabilities	371	328
28. Borrowings	-	-
<b>29. TOTAL LIABILITIES</b>	<b>10,708</b>	<b>12,055</b>
<b>30. NET ASSETS/(LIABILITIES) (16 minus 29)</b>	<b>24,450</b>	<b>25,845</b>
<b>C. SHAREHOLDERS' FUNDS:</b>		
31. Paid up share capital	30,912	30,912
32. Capital reserves	152	125
33. Retained Earnings	(4,158)	(4,131)
34. Profit (Loss) account	(2,660)	(1,265)
35. Others capital accounts	204	204
36. Minority interest	-	-
<b>37. TOTAL SHAREHOLDERS' FUNDS</b>	<b>24,450</b>	<b>25,845</b>
<b>38. CONTINGENT LIABILITIES</b>		
39. Non-performing loans & advances	20	12
40. Allowances for probable losses	20	12
41. Other non-performing assets	-	-
<b>D. SELECTED FINANCIAL CONDITION INDICATORS</b>		
- Shareholders' Funds to Total Assets	70%	68%
- Non- Performing Loans to Total Gross Loans	0%	0%
- Gross Loans and Advances to Total Deposits	172%	135%
- Loans and Advances to Total Assets	43%	35%
- Earning Assets to Total Assets	71%	72%
- Deposits Growth	21%	-3%
- Assets Growth	-7%	0%

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CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 30 JUNE 2018 (Amounts in million shillings)	Current Quarter 30-Jun-2018	Comparative Quarter 30-Jun-2017	Current Year Cumulative 30-Jun-2018	Comparative Year Cumulative 30-Jun-2017
1. Interest income	773	890	1,675	1,764
2. Interest expense	151	107	313	170
<b>3. Net interest income (1 minus 2)</b>	<b>622</b>	<b>783</b>	<b>1,362</b>	<b>1,594</b>
4. Bad debts written-off	-	-	-	-
5. Impairment losses on loans and advances	8	-	8	-
6. Non- interest income:	46	99	98	162
6.1 Foreign currency dealings and translation gains/(loss)	2	(3)	4	(7)
6.2 Fees and commissions	44	102	94	169
6.3 Dividend income	-	-	-	-
6.4 Other operating income	-	-	-	-
7. Non-interest expenses	2,055	2,162	4,112	4,295
7.1 Salaries and benefits	929	669	1,809	1,343
7.2 Fees and commission	-	-	-	-
7.3 Other operating expenses	1,126	1,493	2,303	2,952
<b>8. Operating income/(loss)</b>	<b>(1,395)</b>	<b>(1,280)</b>	<b>(2,660)</b>	<b>(2,539)</b>
9. Income tax provision	-	-	-	-
<b>10. Net income/(loss) after income tax</b>	<b>(1,395)</b>	<b>(1,280)</b>	<b>(2,660)</b>	<b>(2,539)</b>
11. Other Comprehensive Income				
<b>12. Total comprehensive Income/(loss) for the year</b>				
13. Number of employees	62	50	62	50
14. Basic Earnings Per Share	(23)	(21)	(43)	(41)
15. Number of branches	1	1	1	1
<b>SELECTED PERFORMANCE INDICATORS</b>				
(i) Return on Average Total Assets	-4%	-4%	-7%	-7%
(ii) Return on Average Shareholders' Funds	-5%	-4%	-10%	-9%
(iii) Non- Interest Expense to Gross Income	308%	-245%	282%	-245%
(iv) Net Interest Income to Average Earning Assets	2%	3%	5%	7%

CONDENSED STATEMENT OF CASH FLOW FOR THE QUARTER ENDED 30 JUNE 2018 (Amounts in million shillings)	Current Quarter 30-Jun-2018	Previous Quarter 31-Mar-2018	Current Year Cumulative 30-Jun-2018	Comparative Year Cumulative 30-Jun-2017
<b>I. Cash flow from operating activities:</b>				
Net (loss)profit before tax	(1,395)	(1,265)	(2,660)	(2,539)
Adjustment for:				
- Impairment/amortisation/depreciation	490	484	1,031	787
- Net change in loans and advances	1,465	4,454	5,919	(9,638)
- Gain/loss on sale of assets	-	-	-	-
- Net change in deposits	(858)	(260)	(1,118)	4,082
- Net change in short term negotiable securities	-	-	-	-
- Net change in other liabilities	(489)	1,627	1,137	106
- Net change in other assets	(232)	(451)	(715)	(772)
- Tax paid	-	-	-	-
- Others	-	-	-	-
<b>Net cash provided (used) by operating activities</b>	<b>(1,019)</b>	<b>4,589</b>	<b>3,594</b>	<b>(7,974)</b>
<b>II. Cash flow from investing activities:</b>				
- Dividend received	-	-	-	-
- Purchase of fixed assets	(249)	(3)	(275)	(552)
- Proceeds from sale of fixed assets	-	-	-	-
- Purchase of non-dealing securities	865	(3,984)	(3,119)	8,639
- Proceeds from sale of non-dealing securities	-	-	-	-
- Others	-	-	-	-
<b>Net cash provided (used) by investing activities</b>	<b>616</b>	<b>(3,987)</b>	<b>(3,394)</b>	<b>8,087</b>
<b>III. Cash from financing activities:</b>				
- Repayment of long term debt	-	-	-	-
- Proceeds from issuance of long term debt	-	-	-	-
- Proceeds from issuance of share capital	-	-	-	-
- Payment of cash dividends	-	-	-	-
- Net change in other borrowings	-	-	-	-
- Others	-	-	-	-
<b>Net cash provided (used) by financing activities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>IV. Cash and cash equivalents:</b>				
- Net increase/(decrease) in cash and cash equivalents	(403)	602	200	113
- Cash and cash equivalents at the beginning of the year	1,246	644	643	189
- Cash and cash equivalents at the end of the quarter	843	1,246	843	302




CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 30 JUNE 2018 (Amounts in million shillings)	Share Capital	Retained Earnings	Regulatory Reserve	Bond Revaluation Reserve	Total
<b>Current Year</b>					
Balance as at the beginning of the year	30,912	(4,120)	114	204	27,111
Profit for the year	-	(2,660)	-	-	(2,660)
Other Comprehensive Income	-	-	-	-	-
Transactions with owners	-	-	-	-	-
Dividends Paid	-	-	-	-	-
Regulatory Reserve	-	(37)	37	-	-
General Provision Reserve	-	-	-	-	-
Others	-	-	-	-	-
<b>Balance as at the end of the current period</b>	<b>30,912</b>	<b>(6,817)</b>	<b>151</b>	<b>204</b>	<b>24,451</b>
<b>Previous Year</b>					
Balance as at the beginning of the year	30,912	259	6	-	31,177
Profit for the year	-	(4,271)	-	-	(4,271)
Other Comprehensive Income	-	-	-	-	-
Transactions with owners	-	-	-	-	-
Dividends paid	-	-	-	-	-
Regulatory Reserve	-	(108)	108	-	-
Others (bond revaluation reserve)	-	-	-	204	204
<b>Balance as at the end of the previous period</b>	<b>30,912</b>	<b>(4,120)</b>	<b>114</b>	<b>204</b>	<b>27,110</b>

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MINIMUM DISCLOSURE OF CHARGES AND FEES MADE UNDER REGULATION 11		
S/N.	ITEM/TRANSACTION	CHARGE/FEE
<b>1</b>	<b>Current Accounts</b>	
	(a) Required minimum opening balance	TZS 50,000
	(b) Monthly service fee (breakdown per customer type)	TZS 7,500
	(c) Cheque withdrawal over the counter	TZS 2,500 for amounts less than 5Mil otherwise 0.1% max TZS 100,000
	(d) Fees per ATM withdrawal	TZS 1,300
	(e) ATM mini statement	TZS 300
	(f) Interim statement per page	TZS 2,500
	(g) Periodic scheduled statement	0
	(h) Cheque book	TZS 500 per leaf
	(i) Dishonoured cheque	TZS 64,000
	(j) Special clearance	n/a
	(k) Counter cheque	TZS 6,000
	(l) Stop payment	TZS 38,400
	(m) Standing order (Same bank)	Free
	(n) Balance enquiry	TZS 300
	(o) New ATM card issuance	TZS 8,000
	(p) ATM card renewal or replacement (indicate costs for different card types)	TZS 15,000
	(q) Overdrawn account interest charge	20%
	(r) Unarranged overdraft	20%
	(s) Interbank transfer	TZS 10,000
	(t) Bill payments through ATM	n/a
	(u) Deposit fee	0
	(v) Other (please specify)	n/a
<b>2</b>	<b>Savings Accounts (Disclose for product specific types)</b>	
	(a) Required minimum opening balance	TZS 10,000
	(b) Monthly service fee	TZS 1,000
	(c) Interim statement	TZS 2,500
	(d) Account closure	TZS 20,000
<b>3</b>	<b>Electronic Banking</b>	
	(a) Internet banking monthly fee	n/a
	(b) Internet transfers	n/a
	(c) SMS banking	1,700
	(d) Other	n/a
<b>4</b>	<b>Foreign Exchange Transaction</b>	
	(a) Purchase/sale of TCs transactions over the counter	n/a
	(b) Purchase of foreign cheque	n/a
	(c) Sale/purchase of cash passport	n/a
	(d) Telegraphic transfer	n/a
	(e) Telex/SWIFT	n/a
	(f) Transfer from foreign currency denominated account to local current account (within bank and to other bank)	0
<b>5</b>	<b>Personal Loans</b>	
	(a) Processing/Arrangement/Appraisal fee	2%
	(i) Personal loans	n/a
	(ii) Overdrafts	n/a
	(iii) Mortgage finance	n/a
	(iv) Asset finance	n/a

(b) Unpaid loan instalment	n/a
(c) Early repayment	n/a
(d) Valuation fees	n/a
(e) Other	n/a




#### Deposit Rates

Fixed Deposit - TZS	3 Months	6 Months	12 Months
1 - 2 Mln	1.5%	2.5%	3.5%
2 - 10Mln	2.0%	3.0%	4.0%
10 - 50 Mln	2.5%	3.5%	4.5%
50 - 100 Mln	3.0%	4.0%	5.0%
100 - 300 Mln	3.5%	4.5%	5.5%
300 - 500 Mln	4.0%	5.0%	6.0%
500m - 1Bln	4.5%	5.5%	6.5%
Above 1 Bln	Contact Treasury		
Savings Account - TZS	Accrue on Daily Cleared balance paid Monthly		
0- 50k	0.5%		
50k - 1mln	1.0%		
1 - 10mln	1.5%		
10 - 100mln	2.0%		
Over 1mln	2.5%		

#### Base Lending Rates



	Loan Type	Base rate	
1	Short term (up to 1year)	19.5%	+/-4.5%
2	Medium term (2-4 years)	21.5%	+/-1.5%
3	Long term (above 5 years)	19.0%	+/-4.0%

We, the undersigned have examined the above information and hereby declare that the information is true and correct to the best of our knowledge and information.



	Name	Designation	Signature	Date
1	Ronald Manongi	Chief Executive Officer		20 July 2018
2	Valence Luteganya	Head of Business Development & Marketing		20 July 2018
3	Selemani Kijori	Head of Finance		20 July 2018

**FOR THE QUARTER ENDED 30 JUNE 2018**

In preparation of the quarterly financial statements, consistent accounting policies have been used as those applicable to the previous year audited financial statements

<i>Name and Title</i>	<i>Signature</i>	<i>Date</i>
Ronald Manongi (Chief Executive Officer)	 ..... (signed)	20 JULY 2018
Selemani Kijori (Head of Finance)	 ..... (signed)	20 JULY 2018
Hemed Maulu (Chief Internal Auditor)	per email undelivered ..... (signed)	20 JULY 2018

We, the undersigned directors, attest to the faithful representation of the above statements. We declare that the statements have been examined by us and, to the best of our knowledge and belief, have been prepared in conformance with international Financial Reporting Standards and the requirements of the Banking and Financial Institutions Act, 2006 and they present a true and fair view.

<i>Name</i>	<i>Signature</i>	<i>Date</i>
1/ Herman Kessy	 ..... (signed)	20 JULY 2018
2/ Ambrose Nshala	 ..... (signed)	20 JULY 2018

**Wilily Mtae**


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**From:** Hemed Maully  
**Sent:** 18 July 2018 17:09  
**To:** Selemani Kijori; Ronald Manongi; Valence Luteganya  
**Cc:** Wilily Mtae  
**Subject:** RE: Q2 PUBLICATION WORKINGS

SK

No objection from Internal Audit

Let's do the publication

Thanks and regards . . . . . 

Hemed Maully  
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CORE VALUES: Passion | Integrity | Customer Focus | Team Work | Innovation |

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