

**JATU PUBLIC LIMITED COMPANY
P.O.BOX 42155
DAR ES SALAAM - TANZANIA**

**AUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31ST DECEMBER 2020**

**HEKIMA ASSOCIATES
P. O. BOX 72861
DAR ES SALAAM.**

JATU PUBLIC LIMITED COMPANY

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2020

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JATU PUBLIC LIMITED COMPANY

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st DECEMBER 2020

DIRECTORS' REPORT

The Directors have the pleasure in submitting the report together with the financial statements for the year ended 31st December, 2020 which discloses the state of affairs of the company.

1 PRINCIPAL ACTIVITIES

The principal activities of the company as listed below;

- 1 Marketing Activities
- 2 Agricultural activities
- 3 Industrial activities

COMPANY RESULTS SUMMARY

	2020 TZS
Sales Income	1,411,310,090
Cost of Sales	<u>761,822,736</u>
Gross Profit	649,487,354
Other income	<u>610,304,410</u>
Total income	1,259,791,764
Profit before tax	97,409,952
Tax expense	-
Net Profit After Tax	<u><u>97,409,952</u></u>

2 DIRECTORS

The Company has been using interim board of directors such that, by June 1, 2020 the Annual General Meeting (AGM) appointed new board to replace the previous one. This new board held office between 1st June 2020 to date as listed below:

<u>NAME</u>	<u>NATIONALITY</u>	<u>POSITION</u>
Eng. Dr. Zaipuna Obed Yonah	Tanzanian	Chairman
Peter Isare Gasaya	Tanzanian	Managing Director
Mwajuma Hassan Hamza	Tanzanian	Vice Chairman
Phinias Samwel Opanga	Tanzanian	Director
Eng. Ian Samakande	Zimbabwean	Director
Emmanuella M. Kaganda	Tanzanian	Director
Abdallah Gonzi	Tanzanian	Director

JATU PUBLIC LIMITED COMPANY

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st DECEMBER 2020

DIRECTORS' REPORT (Continued)

3 DIRECTORS' INTEREST

Directors' interests in the issued and paid up share capital of the company as at 31st December 2020 is shown hereunder:

<u>NAME OF DIRECTOR</u>	<u>NATIONALITY</u>	<u>SHAREHOLDING</u>	<u>SHAREHOLDING STRUCTURE (%)</u>
Peter Isare Gasaya	Tanzanian	255,220 Shares	11.79%
Eng. Dr. Zaipuna Obed Yonah	Tanzanian	3,000 Shares	0.14%
Mwajuma Hassan Hamza	Tanzanian	265 Shares	0.01%
Phinias Samwel Opanga	Tanzanian	530 Shares	0.02%
Eng. Ian Samakande	Zimbabwean	6,000 Shares	0.28%
Emmanuella M. Kaganda	Tanzanian	2,070 Shares	0.10%
Abdallah Gonzi	Tanzanian	1,560 Shares	0.07%
		<u>268,645 Shares</u>	<u>12.41%</u>

JATU PUBLIC LIMITED COMPANY
FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st DECEMBER 2020

DIRECTORS REPORT (Continued)

4 RESULTS AND DIVIDENDS

The financial results are set out on page 8 of this report.

The directors have proposed 30% dividend payment in year 2020.

5 AUDITORS

The Auditors, HEKIMA ASSOCIATES have expressed their willingness to audit our Financial Statements and form an independent opinion to these Financial Statements.

They wish to continue in the office as auditors and are eligible for reappointment to carry out auditing of our Financial Statements.

6 STATEMENT OF DIRECTOR'S RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS:

The Directors are required by the Company Act 2002 to prepare financial statements for each Financial year that give a true and fair view of the state of affairs of the company. It also require the directors to ensure the company keeps proper accounting records which disclose with reasonable accuracy at any time the financial position of the company. They are also responsible for

The directors therefore accepts the responsibility for the annual financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgment and estimates in conformity with IFRS and in manners required by Company Act, 2002 .

The directors are of the opinion that the financial statements give a true and fair view of the state of the financial affairs of the company and its operating

The Directors further accepts responsibilities for maintenance of accounting records, which may be relied upon in preparation of financial statements as well as adequate systems of internal financial control.

Nothing has come to the attention of the directors to indicate the company will not remain in going concern for at least the next twelve months from the date of these statements.

BY ORDER OF THE BOARD



Managing Director



Date

DECLARATION OF THE HEAD OF FINANCE/ACCOUNTING OF JATU PUBLIC LIMITED COMPANY

The National Board of Accountants and Auditors (NBAA) according to the power conferred under the Auditors and Accountants (Registration) Act. No. 33 of 1972, as amended by Act No. 2 of 1995, requires financial statements be accompanied with a declaration issued by the Head of Finance/Accounting responsible for the preparation of financial statements of the entity concerned.

It is the duty of a Professional Accountant to assist the Board of Directors/Governing Body/Management to discharge the responsibility of preparing financial statements of an entity showing true and fair view of the entity position and performance in accordance with applicable International Accounting Standards and statutory financial reporting requirements. Full legal responsibility for the preparation of financial statements rests with the Board of Directors/Governing Body as under Directors Responsibility statement on an earlier page.

I, ALOYCE V. MUSHY being the Head of Finance/Accounting of **JATU PUBLIC LIMITED COMPANY** hereby acknowledge my responsibility of ensuring that, financial statements for the year ended 31.12.20 have been prepared in compliance with applicable accounting standards and statutory requirements.

I thus confirm that the financial statements give a true and fair view position of **JATU PUBLIC LIMITED COMPANY** as on that date and that they have been prepared based on properly maintained financial records.

Signed by: 

Position: FINANCE DIRECTOR

NBAA Membership No.: GA 811

Date: 17/02/2021



INDEPENDENT AUDITOR'S REPORT

TO THE SHAREHOLDERS OF JATU PUBLIC LIMITED COMPANY

Report on the Audit of the Financial Statements

Introduction

We have audited the accompanying financial statements of JATU Public Limited Company, which comprise the statement of financial position as at 31st DECEMBER, 2020 and the statement of financial performance, the statement of changes in net assets and the cash flow statement for the year then ended, as well as the notes to the financial statements set out from page **10 to 15**.

Unqualified Opinion

In my opinion, the accompanying financial statements of JATU Public Limited Company present fairly in all material respects, the financial position JATU Public Limited Company as at 31st DECEMBER, 2020, its financial performance and its cash flows for the year then ended in accordance with The International *Auditing and Assurance Standards Board* (IAASB).

Basis for Opinion

I conducted my audit in accordance with The International *Auditing and Assurance Standards Board* (IAASB). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. We are independent of JATU Public Limited Company in accordance with the International Ethics Standards Board for Accountants' Code

of Ethics for Professional Accountants (IESBA Code) together with the National Board of Accountants and Auditors (NBAA) Code of Ethics and we have fulfilled my other ethical responsibilities in accordance with these requirements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Emphasis of Matter

Without qualifying my opinion, I draw attention to Note 3 to the financial statement which describes Inventories for information relating to matters for emphasis. The auditors didn't attend the annual stocktaking and were not certain whether the stock values were correct.

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

Information other than the Financial Statements and Auditor's Report thereon

Management is responsible for the other information. The other information comprises of the Director's Report and the Declaration by the Head of Finance but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Director's Responsibility for the Financial Statements

The Board of the Directors is responsible for the preparation and fair presentation of these financial statements in accordance with the International Financial Reporting Standards (IFRS). This responsibility includes designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error, selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Responsibilities of the Auditor

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

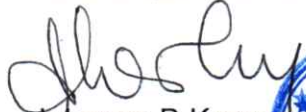
An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis of our audit opinion.

Report on Other Legal and Regulatory Requirements

This report, including the opinion, has been prepared for, and only for, the Company's directors as a body in accordance with the Tanzanian Companies Act 2002 and for no other purposes.

As required by the Tanzanian Companies Act 2002, we are also required to report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the Company is not disclosed.



Johanes B. Kerenge

ACPA 1659

Partner

Hekima Associates




Date: 17.02.2021

JATU PUBLIC LIMITED COMPANY

STATEMENT OF FINANCIAL POSITION AS AT 31ST DECEMBER 2020

		31.12.2020	31.12.2019
ASSETS	Notes	TZS	TZS
Non-Current Assets			
Property, Plant & Equipment	2	1,144,927,936	638,094,905
Current Assets			
Inventories	3	282,602,269	222,287,773
Trade and other receivables	4	588,026,035	525,872,597
Income tax asset		5,924,999	4,124,999
Cash and Bank balances	5	97,373,242	30,726,023
Total Current Assets		<u>973,926,545</u>	<u>783,011,392</u>
TOTAL ASSETS		<u>2,118,854,481</u>	<u>1,421,106,297</u>
EQUITY AND LIABILITIES			
Authorised share capital: 250 million ordinary shares each TShs 500			
		<u>125,000,000,000</u>	<u>125,000,000,000</u>
Paid up in 2016=>5148 shares	6	4,754,282	5,148,000
Paid up in 2017=>107000 shares	6	98,816,661	267,500,000
Paid up in 2018=>86773 shares	6	80,136,618	216,932,500
Paid up in 2019=>53079 shares	6	49,019,528	132,697,500
Paid up in 2019=>919793 shares	6	849,447,411	459,896,500
Retained Earnings		<u>96,248,583</u>	<u>40,088,024</u>
Total Equity		<u>1,178,423,083</u>	<u>1,122,262,524</u>
Liabilities			
Term Loan	7	29,250,000	19,456,025
Current Liabilities			
Trade and other payables	8	552,497,101	198,196,080
Accruals	9	358,684,298	81,191,669
Total Current Liabilities		<u>911,181,398</u>	<u>279,387,749</u>
Total liabilities		<u>940,431,398</u>	<u>298,843,774</u>
TOTAL EQUITY AND LIABILITIES		<u>2,118,854,481</u>	<u>1,421,106,297</u>

*The notes on Pages 10 to 15 form part of these Financial Statements
Auditor's Report on Pages 4 to 6*



Director

17/02/2021

Date

JATU PUBLIC LIMITED COMPANY
STATEMENT OF PROFIT/LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31st DECEMBER 2020

		2020	2019
	Notes	TZS	TZS
Sales Income	10	1,411,310,090	564,305,250
Less: Cost of goods sold	12	<u>761,822,736</u>	<u>181,690,841</u>
Gross Profit		649,487,354	382,614,409
Add: Other income	11	<u>610,304,410</u>	<u>318,713,794</u>
Total income		1,259,791,764	701,328,203
Less: Operating expenses:			
Selling and distribution expenses	13	15,595,128	50,775,100
Staff costs	14	576,196,425	228,875,358
Finance costs	15	17,873,476	19,162,835
Administrative expenses	16	<u>552,716,783</u>	<u>356,296,886</u>
Total expenses		<u>1,162,381,812</u>	<u>661,240,179</u>
Profit before tax		97,409,952	40,088,024
Tax Provision during the year		<u>-</u>	<u>-</u>
Profit after tax for the year		<u>97,409,952</u>	<u>40,088,024</u>

STATEMENT OF RETAINED EARNINGS

Retained Earnings B/F	40,088,024	22,311,505
Add: Profit after tax for the year	<u>97,409,952</u>	<u>40,088,024</u>
Total Retained Earnings	137,497,975	62,399,529
Less: Proposed Dividend	<u>41,249,393</u>	<u>22,311,505</u>
Retained Earnings C/F	<u>96,248,583</u>	<u>40,088,024</u>

*The notes on Pages 10 to 15 form part of these Financial Statements
Auditor's Report on Pages 4 to 6*

JATU PUBLIC LIMITED COMPANY
STATEMENT OF CASHFLOWS FOR THE YEAR ENDING 31ST DECEMBER 2020

	2020	2019
	TZS	TZS
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	97,409,952	40,088,024
<i>Adjustments for:</i>		
Fixed assets reclassification	4,212,923	
Depreciation:	290,538,795	102,705,589
Operating Profit before changes in WC	<u>392,161,669</u>	<u>142,793,613</u>
CHANGES IN WORKING CAPITAL (WC)		
Increase in trade and other receivables	(62,153,438)	(292,555,596)
(Increase)/Decrease in inventories	(60,314,496)	(211,548,283)
Increase/(Decrease) in trade and other payables	354,301,021	185,282,345
Increase/(Decrease) in provisions	277,492,629	61,296,057
Cash flow from operating activities	<u>901,487,384</u>	<u>(291,614,292)</u>
Tax Paid	(1,800,000)	(1,800,000)
Net Cash flow from operating activities	A <u>899,687,384</u>	<u>(114,731,865)</u>
CASH FROM INVESTING ACTIVITIES		
Purchases of fixed assets	(801,584,748)	(272,939,853)
Cash Used by Investments	B <u>(801,584,748)</u>	<u>(272,939,853)</u>
CASH FLOW FROM FINANCING ACTIVITIES		
Term Loans	9,793,975	(13,141,477)
Proposed dividend	(41,249,393)	(22,311,505)
Capital	-	631,334,000
Net Cash flow from financing activities	C <u>(31,455,417)</u>	<u>595,881,018</u>
Net (decrease)/increase in cash and cash equivalents	(A+B+C) <u>66,647,219</u>	<u>29,526,873</u>
CASH AND CASH EQUIVALENTS AT		
Balance as at 1st January	<u>30,726,023</u>	<u>1,199,150</u>
Balance as at 31st December	<u><u>97,373,242</u></u>	<u><u>30,726,023</u></u>

The notes on Pages 10 to 15 form part of these Financial Statements
Auditor's Report on Pages 4 to 6

JATU PUBLIC LIMITED COMPANY
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDING 31ST DECEMBER 2020

1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these Financial Statements are set out below:

a) Basis of Preparation

The Financial Statements are prepared in accordance with and comply with International Financial Reporting Standards(IFRS). The Financial Statements are prepared under the historical cost convention.

b) Income Recognition

Income is recognized in the year in which it is earned except for dividends from trade investments, that are recognized when received.

c) Non Current Assets

Property, Plant and Equipments are recorded at purchase cost less accumulated depreciation.

Depreciation is calculated on a Straight Line Method to write off the cost of each asset or the revalued amounts evenly over its estimated useful economic shelf life as follows:

Description	Rate
Buildings	5%
Machineries	10%
Office Equipment	12.5%
Furniture & Fittings	12.5%
Tractor& Implements	25%
Computers	33.3%
Motor Vehicles	25%
Motor Cycles	12.5%

Depreciation is charged full in the year of acquisition and none in the year of disposal.

d) Trade and other Debtors

Trade and other receivables are stated at nominal value less write down for any amounts expected to be irrecoverable.

e) Trade and other Payables

Trade and other payables are stated at their costs.

f) Cash and cash equivalents

For purposes of cash flow statements, cash and cash equivalents, comprise cash in hand and banks.

g) Bad debts

Bad debts are written off when when all reasonable efforts to recover them have been done with failure.No bad debts reported as at 31st December 2020

JATU PUBLIC LIMITED COMPANY

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

Note 2 MOVEMENT OF NON CURRENT ASSETS AS AT 31ST DECEMBER 2020

COST	Buildings	Machineries	Office Equipment	Furniture & Fittings	Tractor& Implements	Computers	Motor Vehicles	Motor Cycles	TOTAL
	TZS	TZS	TZS	TZS	TZS	TZS	TZS	TZS	TZS
Bal as at 01.01.2020	427,031,653	147,796,941	13,092,700	45,825,500	112,500,000	42,986,000	64,080,797	6,000,000	859,313,591
Reclassified to Assets	-	(19,974,500)	21,966,500	(153,000)	-	(1,839,000)	-	-	-
Written Off to Xps	-	-	(3,886,700)	(138,500)	-	(3,840,000)	-	-	(7,865,200)
Additions ¹	-	-	-	-	249,884,148	-	-	-	249,884,148
Additions ²	-	-	10,660,000	145,075,600	163,700,000	52,036,000	167,629,000	12,600,000	551,700,600
Bal as at 31.12.2020	427,031,653	127,822,441	41,832,500	190,609,600	526,084,148	89,343,000	231,709,797	18,600,000	1,653,033,139
DEPRECIATION									
Bal as at 01.01.2020	49,281,783	40,768,082	4,211,275	8,379,000	49,875,000	26,325,648	41,127,899	1,250,000	221,218,686
Reclassified to Assets	-	(2,421,350)	3,305,490	(2,038)	-	(882,102)	-	-	(3,652,278)
Written Off to Xps	-	-	(1,139,088)	(39,000)	-	(2,474,190)	-	-	-
Charge for the Year	21,351,583	12,782,244	5,229,063	23,826,200	131,521,037	29,751,219	61,427,449	4,650,000	290,538,795
Bal as at 31.12.2020	70,633,365	51,128,976	11,606,740	32,164,162	181,396,037	52,720,575	102,555,348	5,900,000	508,105,203
NET BOOK VALUE									
Bal as at 31.12.2020	356,398,288	76,693,465	30,225,760	158,445,438	344,688,111	36,622,425	129,154,449	12,700,000	1,144,927,936
Bal as at 31.12.2019	377,749,871	107,028,859	8,881,425	37,446,500	62,625,000	16,660,352	22,952,899	4,750,000	638,094,905

Note 3 INVENTORIES

Finished Goods	31.12.2020	31.12.2019
Dona Flour	2,605,500	2,508,000
Sembe Flour	8,788,053	1,473,000
Packed beans	4,648,300	455,000
Sunflower Oil	3,729,922	2,196,000
Red Onions	250,000	-
JATU Karanga	302,400	115,000
JATU Lishe	96,000	-
Ambassador products	-	2,345,295
Rice	35,837,246	4,492,500
Raw Materials		
Paddy Rice	56,257,421	13,584,795
Maize	5,056,000	131,920,000
Sunflower seeds	15,170,000	2,838,330
Beans	13,200,000	15,084,648
	192,918,848	58,860,000
	226,344,848	208,702,978
TOTAL	282,602,269	222,287,773

JATU PUBLIC LIMITED COMPANY
NOTES TO THE FINANCIAL STATEMENTS CONTINUED

		31.12.2020	31.12.2019
Note 4 TRADE AND OTHER RECEIVABLES		TZS	TZS
Trade receivables		-	77,823,170
Amounts due from related companies		-	174,922,427
Prepayments and other receivables		<u>588,026,035</u>	<u>273,127,000</u>
		<u>588,026,035</u>	<u>525,872,597</u>
 Note 5 CASH AND BANK BALANCES			
Petty cash - JATU PLC		-	36,455
JATU Kilimo NMB acc 207010026988		59,574,670	23,210,477
JATU PLC NMB acc 207010026988		-	6,239,510
Airtel Money		6,050,866	-
Mpesa		31,147,510	906,381
Tigopesa		<u>600,196</u>	<u>333,200</u>
		<u>97,373,242</u>	<u>30,726,023</u>
 Note 6 SHARE CAPITAL			
		Shares Pre- Listing	Shares Post-Listing
Paid up in 2016=>5148 shares		5,148	9,509
Paid up in 2017=>107000 shares		107,000	197,633
Paid up in 2018=>86773 shares		86,773	160,273
Paid up in 2019=>53079 shares		53,079	98,039
Paid up in 2019=>919793 shares		<u>919,793</u>	<u>1,698,895</u>
		1,171,793	2,164,349
		<u>1,082,174,500</u>	<u>1,082,174,500</u>
 Note 7 TERM LOAN			
	EFTA	EQUITY	AGRICOM
Opening balance	14,057,035	5,398,989	-
New Loan	-	-	39,000,000
Repayments	<u>(14,057,035)</u>	<u>(5,398,989)</u>	<u>(9,750,000)</u>
Closing balance	-	-	<u>29,250,000</u>
			<u>19,456,025</u>
			<u>20,000,000</u>
			<u>(33,141,477)</u>
			<u>19,456,025</u>
 Note 8 TRADE AND OTHER PAYABLES			
i) Member Farmers- 136 farmers who sold their crops to JATU			
In different times had this amount unpaid by 31.12.2020			<u>431,466,122</u>
ii) JATU Members' Advances			
During the listing process, shareholders advanced JATU PLC some funds to facilitate the process, in return JATU PLC is meant to pay back when PO(Public Offering) of it's shares is successful in Dar es Salaam Stock Exchange Market (DSE).			
Hence about 100 shareholders advanced JATU PLC this amount			<u>121,030,979</u>
			<u>552,497,101</u>
			<u>121,030,979</u>
			<u>198,196,080</u>

JATU PUBLIC LIMITED COMPANY
NOTES TO THE FINANCIAL STATEMENTS CONTINUED

	31.12.2020	31.12.2019
Note 9 ACCRUALS		
NSSF Payable	108,030,000	28,190,000
PAYE Payable	32,280,825	14,893,400
SDL Payable	33,881,400	10,096,425
Net Salary payable	51,917,425	-
Member's monthly commision payable	17,424,684	14,496,581
Withholding Tax on rent Payable	2,460,768	3,929,612
Stamp duty on rent payable	879,489	392,961
WCF Payable	3,128,845	2,447,257
Audit fees payable	4,130,000	3,158,000
Accrued rent	44,285,480	928,500
Accrued rental service	11,008,860	-
Service Levy Payable	3,145,694	-
Accrued Loan Interest	1,462,500	-
Accrued expenses	3,223,935	-
Withholding Tax on dividend	-	2,231,151
Withholding Tax on consultancy	-	269,882
Withholding Tax on auditing fee Payable	175,000	157,900
Accrued Dividend	41,249,393	-
	<u>358,684,298</u>	<u>81,191,669</u>
Note 10 INCOME BY SOURCE		
Products sales	1,048,564,586	122,970,000
Agriculture income	<u>362,745,504</u>	<u>11,927,850</u>
	1,411,310,090	1,010,000
Note 11 OTHER INCOME BY SOURCE		
Forms	25,160,000	122,970,000
Milling	114,132,750	11,927,850
Tractor	-	1,010,000
Coupons	-	1,795,500
Members' contribution	-	178,526,300
Maize Bran	127,016,000	2,484,144
Training books	6,000,000	-
Sunflower Seed Cake	18,081,760	-
T-Shirts	137,228,000	-
Vitabu -Mrejesho wa kilimo	39,225,500	-
Delivery transport	16,950,400	-
Members registration	<u>126,510,000</u>	<u>-</u>
	<u>610,304,410</u>	<u>318,713,794</u>
Note 12 COST OF GOODS SOLD		
Opening inventory	222,287,773	10,739,490
COGS - Own goods	722,889,182	361,327,074
COGS - Ambassador Products	<u>99,248,050</u>	<u>31,912,050</u>
	<u>822,137,232</u>	<u>393,239,124</u>
Closing inventory	<u>282,602,269</u>	<u>222,287,773</u>
Cost of goods sold	<u>761,822,736</u>	<u>181,690,841</u>

JATU PUBLIC LIMITED COMPANY
NOTES TO THE FINANCIAL STATEMENTS CONTINUED

	31.12.2020	31.12.2019
	TZS	TZS
Note 13 SELLING AND DISTRIBUTION EXPENSES		
Office rent- on fair	-	6,130,000
Advertising expenses	5,025,000	21,783,600
Marketing expenses	1,222,000	-
Exhibition expenses	1,798,080	3,925,500
Events expences	6,661,048	-
Seminars expenses	889,000	25,066,000
	<u>15,595,128</u>	<u>50,775,100</u>
Note 14 STAFF COSTS		
Salaries & Wages	469,630,400	178,543,500
NSSF- Company contribution	37,395,000	16,620,000
Skills Development Levy	32,766,900	8,034,458
Workers Compensation Fund	2,321,125	1,662,000
Staff welfare	27,560,000	24,015,400
Condolence	4,688,000	-
Relocation expenses	1,835,000	-
	<u>576,196,425</u>	<u>228,875,358</u>
Note 15 FINANCIAL COSTS		
Loan interest	6,822,158	10,965,387
Bank Charges & Commission	9,914,840	5,849,706
M-pesa disbursement charges	358,410	2,347,742
Cashout expenses	778,068	-
	<u>17,873,476</u>	<u>19,162,835</u>

JATU PUBLIC LIMITED COMPANY
NOTES TO THE FINANCIAL STATEMENTS CONTINUED

	31.12.2020	31.12.2019
	TZS	TZS
Note 16 ADMINISTRATIVE EXPENSES		
Cleaning Expenses	1,563,700	94,400
Fines and Penalties	489,200	1,199,000
Hire of equipment	715,000	761,000
Insurance	9,339,100	2,774,600
Legal expenses	4,059,500	5,213,000
First Aid Kits	322,000	782,000
Printing & Stationery	3,256,000	26,984,700
Public Relations	802,000	1,600,000
Office rent	87,948,920	23,504,540
Office-service fees	19,103,120	-
Land lease	5,300,000	4,200,000
Repair and Maintenance-Computers	1,435,000	-
Repair and Maintenance-Machineries	50,000	-
Repair and Maintenance-office equipment	935,500	1,865,000
Repair and Maintenance-Furniture & Fittings	996,000	-
Repair and Maintenance-Motor Vehicles	2,615,650	-
Repair and Maintenance-business premises	1,317,766	6,549,500
DSE expenses	1,564,575	48,595,000
Water expenses-adminitrative	470,000	-
OSHA fee	3,420,000	-
BRELA fees	172,000	419,000
Security expenses	7,530,867	7,694,000
Staff Uniforms	-	290,000
Telephone and internet	12,456,398	7,618,061
Travelling and accommodation	7,462,632	18,275,000
Vehicle Fuel Expenses	5,149,050	9,068,410
Audit fees	4,130,000	3,158,000
Consultancy fees	7,392,925	2,270,000
Stamp duty on lease agreement	869,489	535,339
Software hosting and development	7,490,000	17,136,524
DSE Company Valuation	12,500,000	-
Lead Advisor expenses	30,000,000	-
Field exploration expenses	2,923,500	17,571,316
Training expenses	1,700,000	-
Transport-other	5,881,530	355,000
Electricity-Administration	3,168,063	3,423,648
House rent	-	6,000,000
Office expenses	-	31,543,143
Office supplies	2,174,810	303,000
Service levy	3,145,694	1,692,916
Researches Accomodation	905,000	-
Permits and license	1,423,000	2,115,200
Depreciation	290,538,795	102,705,589
	<u>552,716,783</u>	<u>356,296,886</u>

JATU PUBLIC LIMITED COMPANY
TAX COMPUTATION AS AT 31ST DECEMBER 2020

	2020
	<u>TShs</u>
Profit before tax	97,409,952
Add back:	
Depreciation	290,538,795
Fines and Penalties	489,200
Public Relations	802,000
Vehicle Fuel Expenses	514,905
Telephone	1,245,640
Adjusted profit	293,590,539
Less: Wear and tear allowance	(391,000,491)
Subtotal	666,869,216
Unrelieved loss b/f	(275,868,725)
Unrelieved loss c/f	(36,298,129)
	<u>(312,166,854)</u>
Tax	-
Provisional tax paid-2020	1,800,000
Tax credit	<u>(1,800,000)</u>

WEAR AND TEAR ALLOWANCE

FOR THE YEAR ENDING 31ST DECEMBER 2020

	T(Shs)	T(Shs)	T(Shs)	T(Shs)	T(Shs)	T(Shs)	T(Shs)
	Class 1	Class 11	Class 111	Class V1	Class V111	Class V111	Total
	37.5%	25%	12.5%	5%	100%		
Written down Value as at 01.01.2020	30,630,537	72,011,580	47,251,515	427,031,653	112,500,000	689,425,285	
Additions	52,036,000	180,229,000	155,735,600	-	413,584,148	801,584,748	
Total	82,666,537	252,240,580	202,987,115	427,031,653	526,084,148		
Wear and tear	30,999,951	63,060,145	25,373,389	21,351,583	526,084,148	666,869,216	
Written down Value as at 31.12.2020	<u>51,666,586</u>	<u>189,180,435</u>	<u>177,613,725</u>	<u>405,680,071</u>	<u>-</u>		