

## UNAUDITED FINANCIAL RESULTS FOR THE THREE MONTHS ENDED JUNE 30, 2025

## **Extracts of the financial statements** (Amounts in Million Shillings)

Statement of profit and loss for the three months ended June 30, 2025 (Unaudited)

|                                      | June 30, | March 31, |
|--------------------------------------|----------|-----------|
| _                                    | 2025     | 2025      |
| Revenue                              | 131,772  | 123,078   |
| Cost of sales                        | (55,574) | (47,630)  |
| Gross profit                         | 76,198   | 75,448    |
| Expenses                             |          |           |
| Marketing, selling and               |          |           |
| distribution expenses                | (11,016) | (9,530)   |
| Administration expenses              | (15,112) | (14,753)  |
| Other expenses                       | (22)     | (1,940)   |
| Other gains                          | 2,063    | 1,252     |
| Net change in expected credit losses | (34)     | 96        |
| Interest income                      | 196      | 188       |
| Interest expense                     | (659)    | (658)     |
| Total Expenses                       | (24,584) | (25,345)  |
| Profit before tax                    | 51,614   | 50,103    |
| Income tax expense                   | (16,348) | (14,524)  |
| Profit after tax                     | 35,266   | 35,579    |
| Earning per share                    |          |           |
| Basic and diluted (TZS per share)    | 353      | 356       |
| •                                    |          |           |

Statement of cash flows for the three months ended June 30, 2025 (Unaudited)

| ended June 30, 2025 (Unaudited                                    | 1)               |                   |
|---|------------------|-------------------|
|   | June 30,<br>2025 | March 31,<br>2025 |
| <b>Cash flow from Operating Activities</b> Profit before taxation | 51,614           | 50,103            |
| Adjustments for:  | 2.700            | 2.000             |
| Depreciation and amortization Depreciation Right use-of-asset     | 2,780<br>13      | 3,008<br>123      |
| Defined benefit expense   | 334              | 335               |
| Net foreign exchange differences                                  | (1,637)          | (3,996)           |
| Interest expense  | 659              | 658               |
| Interest income Increase/(reversal) in provision                  | (196)<br>1,014   | (188)<br>(5,389)  |
| Gain/(loss) on disposal of property,                              | 1,014            | (3,307)           |
| plant and equipment   | (20)             | 49                |
| Operating profit before   |                  |                   |
| working capital charges   | 54,561           | 44,703            |
| Working capital changes:  |                  |                   |
| Decrease in inventories   | 24,882           | 17,736            |
| Increase in trade and other receivables                           | (10,763)         | (4,658)           |
| Decrease in trade and other payables                              | (19,268)         | (3,355)           |
| Net cash generated from operations                                | 49,412           | 54,426            |
| Defined benefit paid  | (602)            | (152)             |
| Net interest received   | 196              | 188               |
| Interest paid Income tax paid                                     | (18,598)         | 662<br>(14,002)   |
| Net cash generated  | (10,570)         | - (14,002)        |
| by operating activities   | 30,408           | 40,460            |
| Cash flows from investing activities:                             |                  |                   |
| Purchase of property, plant and equipment                         | (4,949)          | (3,183)           |
| Refund from terminated lease                                      | 126              | -                 |
| Proceeds from disposal of property, plant and equipment           | 67               | 49                |
| Net cash used in investing activities                             | (4,756)          | (3,134)           |
| <b>g</b>  | (1,1.55)         | (0).0.17          |
| Cash flows from financing activities:                             | (55,000)         |                   |
| Dividends paid to owners of the company<br>Lease rentals paid     | (55,000)         | (53)              |
| Net cash used in financing activities                             | (55,000)         | (53)              |
| Net (decrease) /increase in cash                                  |                  |                   |
| and cash equivalents  | (29,348)         | 37,273            |
| Net foreign exchange difference                                   | 1,092            | 4,486             |
| Cash and cash equivalents   |                  |                   |
| at the beginning of the year                                      | 77,170           | 35,411            |
| Cash and cash equivalents   |                  |                   |
| at the end of the year  | 48,914           | 77,170            |
| Represented by:   |                  |                   |
| Cash and bank balances  | 48,914           | 77,170            |
|   |                  |                   |

Statement of financial position as at June 30, 2025 (Unaudited)

|                                | June 30,<br>2025 | March 31,<br>2025 |
|--------------------------------|------------------|-------------------|
| Assets                         |                  |                   |
| Non-current assets             |                  |                   |
| Property, plant and equipment  | 93,840           | 91,724            |
| Right-of-use assets            | 248              | 383               |
| Current Assets                 | 94,088           | 92,107            |
| Inventories                    | 145,805          | 170,687           |
| Trade and other receivables    | 75,159           | 65,131            |
| Cash and bank balances         | 48,914           | 77,170            |
| Income tax Receivable          | 857              | -                 |
| Total Current Assets           | 270,735          | 312,988           |
| Total assets                   | 364,823          | 405,095           |
|                                |                  |                   |
| Equity and Liabilities         |                  |                   |
| <b>Equity</b><br>Share capital | 2,000            | 2,000             |
| Defined benefit reserves       | 4,025            | 4,025             |
| Retained earnings              | 234,304          | 254,038           |
| Total Equity                   | 240,329          | 260,063           |
| Liabilities                    |                  |                   |
| Non-current liabilities        |                  |                   |
| Deferred tax liability         | 5,544            | 4,889             |
| Defined benefit obligation     | 21,473           | 21,087            |
| Lease LT Liability             | 142              | 140               |
| Total non-current liabilities  | 27,159           | 26,116            |
| Current liabilities            |                  |                   |
| Trade and other payables       | 93,619           | 114,167           |
| Provisions                     | 3,673            | 2,659             |
| Lease ST Liability             | 44               | 43                |
| Income tax payable             | -                | 2,047             |
| Total current liabilities      | 97,336           | 118,916           |
| Total liabilities              | 124,495          | 145,032           |
| Total Equity and Liabilities   | 364,823          | 405,095           |

Statement of changes in equity for the three months ended June 30, 2025 (Unaudited)

|  | Share<br>capital | Defined<br>benefit<br>reserves | Retained<br>earnings | Total             |
|--|------------------|--------------------------------|----------------------|-------------------|
| At 1 January 2025 Profit for the period Other comprehensive income | 2,000<br>-<br>-  | 4,025                          | 218,459<br>35,579    | 224,484<br>35,579 |
| Total  | 2,000            | 4,025                          | 254,038              | 260,063           |
| Dividend accrued  Balance at 31 March 2025                         | 2,000            | 4,025                          | 254,038              | 260,063           |
|  |                  |                                |                      |                   |
| At 1 April 2025  | 2,000            | 4,025                          | 254,038              | 260,063           |
| Profit for the period<br>Other comprehensive income                | -                | -                              | 35,266<br>-          | 35,266<br>-       |
| Total  | 2,000            | 4,025                          | 289,304              | 295,329           |
| Dividend paid  | -                | -                              | (55,000)             | (55,000)          |
| Balance at 30 June 2025  | 2,000            | 4,025                          | 234,304              | 240,329           |

Signed by:

Roy Manalili
Chief Executive Officer

Rachel Thomas
Finance Director