

UNAUDITED FINANCIAL RESULTS FOR  
THE SIX MONTHS ENDED JUNE 30, 2025

## Chairman's statement

On behalf of the Board of Directors of Tanzania Cigarette Public Limited Company (TCC Plc), I am pleased to present the unaudited financial results for the first half of year 2025.

## Strong Performance in H1 2025

The first half of 2025 resulted yet again with a strong financial performance. The Company delivered excellent results in both revenue and profits sustaining growth of profit after tax of 41% compared to same period in the previous year, setting a solid base to finish the second half of the year.

## Key Financial Highlights Includes:

Revenue continued to grow by 18% to TZS 254.8 billion, up from TZS 216.8 billion in the same period last year largely driven by domestic pricing initiatives, and higher export sales. Gross Profit rose 16% to TZS 151.6 billion, compared to TZS 130.6 billion in H1 2024.

Total expenses were lower than the first half of 2024 by TZS 6 billion. This was despite higher expenditures for marketing and selling initiatives due to greater competition, and inflationary increases in administrative expenses. The major driver for the reduction was lower expenses related to foreign exchange impacts and lower exchange of currency as we optimized our exposures and repaid liabilities in foreign currencies mainly during 2024. We remain focused on cost control and efficiency to ensure our topline results flow through to our net income.

## Interim Dividend Announcement

The Board of Directors has approved an interim ordinary gross dividend of TZS 400 per share (H1 2024: TZS 300 per share). The dividend will be paid, less a 5% withholding tax, on or about October 21, 2025. Shares will trade cum-dividend until September 11, 2025.

## Outlook for the Remainder of 2025

We remain focused on our key strengths and strategies to sustain the strong performance seen in the first half of the year. However we recognize that the tobacco industry is becoming more competitive, the threat that illicit trade places and we hope for continued stability of foreign exchange rates and ongoing liquidity for foreign currency required for raw material imports. We remain committed to deliver value for our Shareholders, whilst continuing to invest in portfolio, operations and our people.

## Acknowledgement

I would like to express my sincere gratitude to our employees and management for their dedication and hard work, to the Board of Directors for their strategic guidance, and to our customers, consumers, and stakeholders for their continued support. We remain committed to executing our strategy and delivering strong results in the coming months. I look forward to sharing our full-year 2025 results with you in early 2026.

  
Mohamed Othman Chande  
Chairman of the Board, TCC Plc

## Extracts of the financial statements

Statement of comprehensive income for the six months  
ended June 30, 2025 (Unaudited)

	June '25 TZS MM	June '24 TZS MM
Revenue	254,850	216,794
Cost of sales	(103,204)	(86,214)
Gross profit	151,646	130,580
Expenses		
Marketing, selling and distribution expenses	(20,546)	(16,898))
Administration expenses	(29,865)	(28,364
Other Gains/(expenses)	1,353	(9,767)
Expected credit losses	62	-
Interest income	384	707
Interest expense	(1,317)	(1,689)
Total Expenses	(49,929)	(56,011)
Profit before tax	101,717	74,568
Income tax expense	(30,872)	(24,292)
Profit after tax	70,845	50,276
Earning per share		
Basic and diluted (TZS per share)	708	503

Condensed Statement of cash flows for the six months  
ended June 30, 2025 (Unaudited)

	June '25 TZS MM	June '24 TZS MM
Cash flow from Operating Activities		
Profit before taxation	101,717	74,568
Adjustments for:		
Depreciation and amortization	5,789	5,540
Depreciation Right use-of-asset	136	211
Defined benefit expense	669	1,308
Foreign Exchange (gain)/loss	(5,633)	2,768
Interest expense	1,317	1,689
Interest income	(384)	(707)
Decrease in provisions	(4,375)	(6,198)
Loss/(Gain) on disposal of property, plant and equipment	29	(85)
Operating Cash Flows Before Movement In Working Capital	99,265	79,094
Working capital changes:		
Decrease in inventories	42,618	3,101
Increase in trade and other receivables	(15,421)	(17,981)
Decrease in trade and other payables	(22,623)	(2,748)
Cash flows from operating activities	103,839	61,466
Defined benefit paid	(754)	(446)
Net interest received	384	707
Interest paid	-	(2)
Income tax paid	(32,600)	(19,009)
Net cash generated from operating activities	70,868	42,716
Cash flows from investing activities:		
Purchase of property, plant and equipment	(8,132)	(8,197)
Refund from terminated lease	126	-
Proceeds from disposal of property, plant and equipment	116	223
Net cash used in investing activities	(7,890)	(7,974)
Cash flows from financing activities:		
Dividends paid to owners of the company	(55,000)	(20,000)
Lease rentals paid	(53)	(465)
Inter-Company Borrowing	-	26,898
Net cash used in financing activities	(55,053)	6,433
Net increase in cash and cash equivalents	7,925	41,175
Net foreign exchange difference	5,578	670
Cash and cash equivalents at the beginning of the period	35,411	39,976
Cash and cash equivalents at the end of the period	48,914	81,821
Represented by:		
Cash and bank balances	48,914	81,821

## Statement of financial position as at June 30, 2025 (Unaudited)

	June '25 TZS MM	Dec '24 TZS MM
Assets		
Non-current assets		
Property, plant and equipment	93,840	91,648
Right-of-use assets	248	292
	94,088	91,940
Current Assets		
Inventories	145,805	188,423
Trade and other receivables	75,159	58,896
Cash and bank balances	48,914	35,411
Income tax Receivable	857	-
Total Current Assets	270,735	282,730
Total assets	364,823	374,670
Equity and Liabilities		
Equity		
Share capital	2,000	2,000
Defined benefit reserves	4,025	4,025
Retained earnings	234,304	218,459
Total Equity	240,329	224,484
Liabilities		
Non-current liabilities		
Deferred tax liability	5,544	3,850
Defined benefit obligation	21,473	20,250
Lease LT Liability	142	15
Total non-current liabilities	27,159	24,115
Current liabilities		
Trade and other payables	93,619	115,455
Provisions	3,673	8,048
Lease ST Liability	44	4
Income tax payable	-	2,564
Total current liabilities	97,336	126,071
Total liabilities	124,495	150,186
Total Equity and Liabilities	364,823	374,570

## Statement of changes in equity for the six months ended June 30, 2025 (Unaudited)

	Share capital TZS MM	Defined benefit reserves TZS MM	Retained earnings TZS MM	Total TZS MM
At 1st January 2024	2,000	7,538	153,186	162,724
Profit for the period	-	-	115,273	115,273
Other comprehensive income	-	(3,513)	-	(3,513)
Dividend paid	-	-	(50,000)	(50,000)
Balance at 31 December 2024	2,000	4,025	216,459	224,484
At 1st January, 2025	2,000	4,025	218,459	224,484
Profit for the period	-	-	70,845	70,845
Other comprehensive income	-	-	-	-
Dividend payment	-	-	(55,000)	(55,000)
Balance at 30 June 2025	2,000	4,025	234,304	240,329

Signed by:

Roy Manalili  
Chief Executive OfficerRachel Thomas  
Finance Director