

AUDITED RESULTS

FOR THE YEAR ENDED 31 DECEMBER 2019

CHAIRMAN'S STATEMENT

Despite strong competition in the cement manufacturing industry, Tanzania Portland Cement Public Limited Company (TPC PLC) delivered a record performance compared to the year 2018 both in terms of revenue and volume growth. Revenue and sales volume increased by 6% and operating profit increased by 9%. This growth demonstrates TPC PLC strength and market leadership in the industry.

Efforts were made to increase the production of clinker combined with the overall machine

availability, good customer service, selling of high quality products and maintaining strong customer relationship ensured the improved performance and results for the year.

Prospects

The cement demand in Tanzania and in the East-African region has been growing steadily in recent years. TPC PLC is well placed to meet this growing demand and will continue to work to maintain its market leadership and position.

Dividend

The Board proposes a dividend for year 2019 of TZS 290 per share, same as the rate declared in 2018.

The Register of Members will close on 6 May 2020, and the last day of trading cum dividend will be 30 April 2020. The dividend will be paid on or about 30 June 2020.

Appreciation

The Board would like to thank all its stakeholders for their support during the past year. We have every confidence that TPC PLC will continue to deliver value for the shareholders in the future.

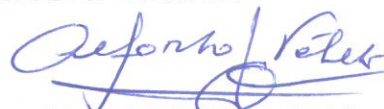
INCOME STATEMENT	2019	2018
	TZS'000	TZS'000
Revenue	348,828,076	328,499,013
Cost of sales	(215,395,398)	(203,559,476)
Gross profit	133,432,678	124,939,537
Other operating income	4,293,998	4,442,850
Selling and administrative expenses	(2,746,244)	(2,517,845)
Administrative expenses	(22,930,877)	(24,703,567)
Depreciation and amortisation	(18,257,703)	(17,806,015)
Other operating expenses	(6,536,148)	(4,293,923)
Operating profit	87,255,704	80,061,037
Financial items	(1,380,718)	1,683,745
Profit before tax	85,874,986	81,744,782
Taxes on income	(26,171,702)	(24,878,687)
Profit for the year	59,703,284	56,866,095
Other comprehensive income, net of tax	(988,050)	(403,822)
Total Comprehensive Income	58,715,234	56,462,273

BALANCE SHEET	2019	2018
	TZS'000	TZS'000
ASSETS		
Intangible fixed assets	849,314	1,304,535
Tangible fixed assets	137,094,378	140,948,038
Right of use assets	7,430,771	-
Non-current financial assets	5,905,187	7,513,661
Non-current assets	151,279,650	149,766,234
Inventories	61,598,827	55,104,226
Trade and other receivables	52,006,440	44,712,022
Other current financial assets	4,721,453	7,191,052
Cash and cash equivalents	72,684,693	65,987,258
Current assets	191,011,413	172,994,558
TOTAL ASSETS	342,291,064	322,760,792

EQUITY & LIABILITIES

Equity	231,473,287	224,935,758
Lease liabilities	3,097,244	-
Long term provisions	7,620,008	8,205,223
Provision for deferred taxes	17,573,518	21,035,003
Non-current liabilities	28,290,770	29,240,226
Lease liabilities	4,974,507	-
Current income tax payable	1,027,428	3,575,758
Trade and other payables	73,307,570	61,158,088
Dividend payable	3,217,502	3,850,962
Current liabilities	82,527,007	68,584,808
TOTAL EQUITY & LIABILITIES	342,291,064	322,760,792

BY ORDER OF THE BOARD



Alfonso Velez on behalf of Hakan Gurdal
Chairman of the Board
08.04.2020