

PRECISION AIR SERVICES PLC

HIGHLIGHTS OF THE YEAR

31 DECEMBER 2019

FINANCIAL HIGHLIGHTS

	31-Dec-19	31-Dec-18
	TZS '000	TZS '000
Revenue		
Passenger	95,427,995	75,080,211
Interline Commissions	62,956	127,574
Freight & Mail	865,066	675,565
Cancellation income	570,310	426,165
No show fees & other Charges	1,251,027	843,900
Passenger tickets writeback	3,723,672	2,943,729
Fuel Surcharge	23,433,665	18,169,487
Total	<u>125,334,691</u>	<u>98,266,631</u>
Direct expenditure	<u>105,696,631</u>	<u>74,560,717</u>
Gross profit (loss)	<u>19,638,060</u>	<u>23,705,914</u>
Gross profit margin %	16%	24%
Operating Profit(loss)	(16,196,309)	(3,323,410)
Profit (loss) before income tax	(31,485,124)	(18,109,278)
Income tax (charge) /credit	(376,004)	(294,800)
Profit(loss) for the year	(31,861,128)	(18,404,078)
Comprehensive income	-	-
Total comprehensive profit (loss)	<u>(31,861,128)</u>	<u>(18,404,078)</u>

OPERATING STATISTICS

	<u>31-Dec-19</u>	<u>31-Dec-18</u>
Passengers	483,766	365,892
Revenue Passenger Kilometre (RPK's) ('000)	216,818	162,925
Available Seats Kilometre (ASK's) ('000)	413,542	302,268
Passenger Load factor	52%	54%



Yield per RPK - USc	19.14	20.04
Employees	394	396
ASK's per employee - '000	1,050	763
Revenue per employee - US\$'000	138	108
Profit/(Loss) per employee - US\$'000	- 35.16	- 20.21
Block hours	19,354	14,376
Fleet Size at year end		
ATR 72 - 500	5	5
ATR 42 - 600	2	2
ATR 42 - 500	2	2
ATR 42 - 320	1	1
Total numbers of aircraft	10	10
Grounded aircrafts		
ATR 42 - 320	1	1
ATR 42 - 600	2	2
ATR 42 - 500	0	0
ATR 72 - 500		
Total	3	3



PRECISION AIR SERVICES PLC

**CONSOLIDATED AND SEPARATE STATEMENTS
OF PROFIT OR LOSS AND OTHER
COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Company 31-Dec-19 TZS '000	Company 31-Dec-18 TZS '000
Revenue	125,334,691	98,266,631
Cost of sales	(105,696,631)	(74,560,717)
Gross Profit	19,638,060	23,705,914
	<i>G.P Margin</i> 16%	<i>24%</i>
Other income	338,132	18,458
Marketing expenses	(2,183,938)	(1,324,186)
Administrative expenses	(33,634,377)	(25,584,785)
	(35,480,183)	(26,890,513)
Operating profit /(loss)	(15,842,123)	(3,184,599)
Finance costs	(14,126,443)	(10,054,559)
Loss on foreign currency exchange	(1,162,372)	(4,731,309)
Loss before tax	(31,130,938)	(17,970,467)
	<i>Net profit margin</i> -25%	<i>-18%</i>
Income tax credit/(expense)	(376,004)	(294,800)
Other comprehensive income	-	-
Total comprehensive income	(31,506,942)	(18,265,267)
Other comprehensive loss (items that will not be reclassified to profit and loss)		
Total comprehensive loss	(31,506,942)	(18,265,267)
	(31,506,942)	(18,265,267)
	160,473	160,473
Earning per share - Profit & Loss and Diluted (TZS)	- 196.34	- 113.82



**PRECISION AIR SERVICES PLC
CONSOLIDATED AND SEPARATE
STATEMENTS OF FINANCIAL POSITION**

	Company <u>31-Dec-19</u> TZS '000	Company <u>31-Dec-18</u> TZS '000
ASSETS		
Non-current assets		
Property and equipment	120,266,805	149,485,508
Non current assets held for sale	-	-
Intangible assets	622,892	582,637
Investment in subsidiaries	-	-
Other non-current financial assets	-	-
	<hr/> 120,889,697 <hr/>	<hr/> 150,068,144 <hr/>
	-	
Current assets		
Inventories	16,617,221	12,464,891
Trade and other receivables	9,729,201	10,303,164
Prepayments	139,861	202,822
Other current financial assets	1,988,205	2,002,605
Cash and short-term deposits	1,583,783	787,580
	<hr/> 30,058,271 <hr/>	<hr/> 25,761,062 <hr/>
	-	
Non current assets held for sale	-	-
	<hr/> 150,947,968 <hr/>	<hr/> 175,829,206 <hr/>
EQUITY AND LIABILITIES		
Equity		
Issued capital	3,209,454	3,209,454
Share premium	10,490,987	10,490,987
Revaluation reserves	-	-
Accumulated losses	(334,381,644)	(302,874,705)
	<hr/> (320,681,203) <hr/>	<hr/> (289,174,264) <hr/>
Non-current liabilities		
Interest bearing loans and borrowings	-	-
Deferred tax liability	-	-



	-	-
Current liabilities		
Interest bearing loans and borrowings	343,973,272	335,410,350
Trade and other payables	71,873,205	71,564,760
Provisions	41,364,035	41,364,035
Sales in advance of carriage	12,188,884	14,810,555
Tax payable	2,229,775	1,853,771
	<u>471,629,171</u>	<u>465,003,470</u>
TOTAL EQUITY AND LIABILITIES	<u>150,947,968</u>	<u>175,829,206</u>

PRECISION AIR SERVICES PLC

**SEPARATE STATEMENT OF CHANGES IN
EQUITY
FOR THE YEAR ENDED 31
DECEMBER 2019**

	<u>Note 24</u> <u>Issued</u> <u>capital</u>	<u>Note 24</u> <u>Share</u> <u>premium</u>	<u>Note 24</u> <u>Revaluation</u> <u>reserve</u>	<u>(Accumulated</u> <u>losses) /</u> <u>Retained</u> <u>earnings</u>	<u>Total</u> <u>equity</u>
<u>Company</u>					
At 1 January 2019	3,209,454	10,490,987	-	(302,874,702)	(289,174,261)
Correction Prior Years	-			-	-
Restated	3,209,454	10,490,987	-	(302,874,702)	(289,174,261)
Disposal	-	-	-	-	-
Loss for the year	-	-	-	(31,506,942)	(31,506,942)
Other comprehensive income	-	-	-		-
Total comprehensive income	-	-	-	(31,506,942)	(31,506,942)
					-
At 31 December 2019	<u>3,209,454</u>	<u>10,490,987</u>	<u>-</u>	<u>(334,381,644)</u>	<u>(320,681,203)</u>
<u>Company</u>					
At 1 April 2018					
As previously stated	3,209,454	10,490,987	-	(284,609,435)	(270,908,994)
As restated	3,209,454	10,490,987	-	(284,609,435)	(270,908,994)
					-
Loss for the year	-	-	-	-	-
Other comprehensive income	-	-	-	(18,265,267)	(18,265,267)
Total comprehensive income	-	-	-	(18,265,267)	(18,265,267)
At 31 December 2018	<u>3,209,454</u>	<u>10,490,987</u>	<u>-</u>	<u>(302,874,702)</u>	<u>(289,174,261)</u>



PRECISION AIR SERVICES PLC

CONSOLIDATED AND SEPARATE STATEMENTS OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2019

	Company 31-Dec-19 TZS '000	Company 31-Dec-18 TZS '000
Operating activities		
Loss before tax	(31,130,938)	(17,970,467)
<i>Adjustments for:</i>		
Depreciation of property and equipment	33,258,978	23,627,501
Gain /(Loss) on disposal of property and equipment	(23,780)	(18,000)
Amortisation of intangible assets	(34,564)	95,118
Interest on borrowings	14,126,443	10,054,559
Exchange loss/(gain) on borrowings	934,675	3,702,559
Other non cash expenses	-	-
Net Cashflow before changes in WC	17,130,814	19,491,270
<i>Working capital adjustments:</i>		
Decrease /(Increase) in inventories	(4,152,330)	(3,346,122)
Decrease /(Increase) in trade and other receivables	573,963	(1,288,345)
Decrease /(Increase) in Subsidiary	-	-
Decrease /(Increase) in prepayments	62,961	7,578
Decrease /(Increase) in Other financial assets	-	-
Increase/(decrease) in deferred revenue as previously stated	(2,621,670)	(1,352,136)
Increase /(Decrease) in trade and other payables	308,445	6,978,483
Provisions	-	-
Cash utilised in/generated from operations	11,302,183	20,490,728
Income tax paid	-	(129,151)
Net cash flows from operating activities	11,302,183	20,361,577
Investing activities		
Acquisition of computer software	(5,691)	(152,225)
Aircraft - security deposit - paid	14,400	232,835
Proceeds from sale of property and equipment	23,780	18,000
Purchase of property and equipment	(4,597,997)	(17,583,805)
Net cash flows used in investing activities	(4,565,508)	(17,485,195)
Financing activities		
Repayment of borrowings		



-interest	(39,656)	0
-principal	(2,324,417)	-1,775,562
Overdraft reclassified to Loan	400,000	490,379
Net cash (used in) generated from financing activities	(1,964,074)	(1,285,183)
Net (decrease)/increase in cash and cash equivalents	4,772,601	1,591,198
Net realised foreign currency exchange difference	179,696	(122,450)
Cash and cash equivalents at start of the year	(4,751,882)	(6,220,630)
Cash and cash equivalents at year end	200,415	(4,751,882)

The Interim financial statements above were authorized by

Name: _____ Title: _____ Signature: _____

Name: _____ Title: _____ Signature: _____